

Create easy and on-trend items using the Yoplait ${ }^{\circledR}$ Bulk Yogurt Manager's Guide

Bring variety to customers with customizable smoothie bowl and overnight oat recipes

## Manager's Program Guide

Drive incremental profits in your operation by transforming your salad bar! These yogurt-based smoothie bowl and overnight oats recipes will give your customers the customization and fresh offerings they are looking for across dayparts.


Why will consumers like Smoothie Bowls?

## Gives them an option to customize

It's a fresh offering
(O) Instagram-worthy food

Smoothie bowls are usually a little thicker than your typical smoothie and are designed to be eaten with a spoon. Consumers can add some customization to their bowls with the addition of toppings.

## Tip: Smoothie bowls may be refrigerated

 overnight or served frozen if desired.
## Step 1

## Before setting up action station

- Make sure you have the right bulk yogurt product from Yoplait (see chart below for product numbers) and have ordered the ingredients that you will need to run this station.
- Train staff on what the new concept is going to be and on how to make it successful
- Assign staff to prepare all the various items that will be placed on the salad bar
- Make sure to order the needed disposables (8 oz bowls) for your unit's typical traffic


Why will consumers like Overnight Oats?
Customizable, on-trend item that consumers are seeking
Perfect option for on-the-go breakfast or snack

Overnight Oats are oats that are soaked overnight, often times with either milk or yogurt and mixed in with fruit (fresh or dried), nuts and spices.

Tip: Add approx. 1/2 cup water (or milk or yogurt) as needed if dry.

## Step 2

## Mise en place

- Following the recipes provided, make sure you prep all ingredients ahead of time
For overnight oats, make sure you allow enough time for them to soak (8-12 hours)
- Set up station according to the planogram (page 7)
- Assign an employee to monitor the station during peak hours to refill ingredients when needed and collect feedback

| Product Name | UPC Code | Case Count |
| :--- | :---: | :---: |
| Yoplait ${ }^{\circledR}$ ParfaitPro $^{\circledR}$ Yogurt Greek Vanilla Yogurt | 70470411675 | $3 / 64 \mathrm{oz}$ |
| Yoplait $^{\circledR}$ ParfaitPro $^{\circledR}$ Lowfat Vanilla Yogurt | $\frac{70470166322}{}$ | $3 / 64 \mathrm{oz}$ |
| Yoplait $^{\circledR}$ Nonfat Plain Yogurt | $\underline{70470004389}$ | $6 / 32 \mathrm{oz}$ |

## Smoothie Bowl Recipes

Tropical Smoothie Bowl


Yield: 16-6 oz servings
Ingredients
Yoplait ${ }^{\circledR}$ ParfaitPro ${ }^{\circledR}$
Greek Vanilla Yogurt (41167)
Pineapple, diced
Mango, IQF
Bananas
Total

| Weight | Measure |
| :---: | :---: |
| 4 lb | 1 pouch |
| 1 lb | 2 cups |
| 1 lb | 2 cups |
| 10 oz | 2 cups |
| 6 lb 10 oz |  |

## Instructions:

Place yogurt, pineapple, mango and bananas in large capacity blender (or prepare in batches).

Blend at high speed until smooth; cover and refrigerate until serving.

| Nutrition | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
| Facts | Total Fat 0 g | Total Carb 24g |
| Serving Size 1 | Saturated Fat 0g | Dietary Fiber 1 g |
| Calories 140 | Trans Fat 0g | Sugars 17g |
| Calories from Fat 0 | Cholesterol 0mg | Protein 10g |
|  |  |  |
|  |  |  |
| Exchanges: 1 Fruit, $1 / 2$ Skim Milk, 1 Very Lean Meat Carbohydrate Choices: $11 / 2$ |  |  |

Nutrition values calculated using weights of ingredients

Berry Berry Smoothie Bowl


Yield: 16-6 oz servings

## Ingredients

Yoplait ${ }^{\circledR}$ ParfaitPro ${ }^{\circledR}$
Lowfat Vanilla Yogurt (16632)
Mixed Berries, IQF
Maple Syrup
Total
Weight Measure
$4 \mathrm{lb} \quad 1$ pouch
1 lb 13 oz $7 \frac{1}{4}$ cups
5 oz 1/3 cup
6 lb 2 oz

## Instructions:

Place yogurt, mixed berries and maple syrup in large capacity blender (or prepare in batches).

Blend at high speed until smooth; cover and refrigerate until serving.

| Nutrition | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
| Facts | Total Fat 1 g | Total Carb 31g |
| Se | Saturated Fat 0.5 g | Dietary Fiber 1 g |
| Calories 150 | Trans Fat 0g | Sugars 20g |
| Calories from Fat 10 | Cholesterol 0mg | Protein 3g |
| - Percent Daily vaues are based on 2.2000 | Sodium 60mg |  |
|  |  |  |
| Exchanges: $1 / 2$ Fruit, 1 Other Carbohydrate, $1 / 2$ Skim Milk Carbohydrate Choices: 2 |  |  |

Nutrition values calculated using weights of ingredients

Tip: Top with smoothie bowl favorites such as: granola, sliced bananas, fresh berries and nuts.

## Smoothie Bowl Recipes

## Green Machine Smoothie Bowl



Yield: 20-6 oz servings

Ingredients
Yoplait ${ }^{\circledR}$ Nonfat Plain Yogurt (00438)
Avocados, ripe
Spinach, fresh
Bananas
Honey
Total
Instructions:
Place yogurt, avocados, spinach, bananas and honey in large capacity blender (or prepare in batches).

Blend on high speed until smooth; cover and refrigerate until serving.

| Nutrition Facts | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
|  | Total Fat 6 g | Total Carb 20g |
| Serving Size 1-6 oz portion | Saturated Fat 1 g | Dietary Fiber 3g |
|  | Trans Fat 0g | Sugars 10g |
| Calories from Fat 60 | Cholesterol 0mg | Protein 7g |
|  | - Percent Dail values reb based on a 2.000 Sodium 90 mg |  |
| calorie diet. Your daily values may be highe <br> or lower depending on your calorie needs | DV* Vitamin A 25\%. | . Calcium 20\%. Iro |
| Exchanges: $1 / 2$ Fruit, 1 Skim Milk, 1 Fat Carbohydrate Choices: 1 |  |  |

Nutrition values calculated using weights of ingredients


| Most Popular Menu <br> For Smoothies | Menu <br> Penetration | 4-Year <br> Trend |
| :--- | :---: | :---: |
| Strawberry | $76.2 \%$ | $0 \%$ |
| Banana | $63.9 \%$ | $0 \%$ |
| Mango | $57.6 \%$ | $+16 \%$ |
| Berry | $33.1 \%$ | $+11 \%$ |
| Fruit | $30.1 \%$ | $+2 \%$ |

Tip: Check out the most popular smoothie flavors on menus!

## Check to see how profitable this can be!

Example: Berry Berry Smoothie Bowl (6 oz suggested serving size)


| Ingredients | Price |
| :--- | :---: |
| Yoplait ${ }^{\oplus}$ ParfaitPro ${ }^{\oplus}$ Lowfat Vanila 3.2 oz | 0.31 |
| Mixed Berries 1.8 oz | 0.42 |
| Maple Syrup 0.3 oz | 0.06 |
| Profit* | $\mathbf{\$ 1 . 7 1}$ |



## Overnight Oats Recipes

## Apple Overnight Oats



Yield: 50-1/2 cup servings

Ingredients
Yoplait ${ }^{\circledR}$ ParfaitPro ${ }^{\circledR}$
Lowfat Vanilla Yogurt (16632)
Old Fashioned Oats
Granny Smith Apples, diced, packed
Milk, 2\%
Total

| Weight | Measure |
| :---: | :---: |
| 4 lb | 1 pouch | |  |  |
| :---: | :---: |
| 2 lb 4 oz | 12 cups |
| 1 lb 4 oz | 4 cups |
| 1 lb | 2 cups |
| $\mathbf{8 ~ l b ~} 8$ oz |  |

## Instructions:

Combine yogurt, oats, apples and milk in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

| Nutrition Facts | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
|  | Total Fat 2 g | Total Carb 22g |
| Serving Size $1-1 / 2$ cup portion Calories 120 | ion Saturated Fat 0.5g | Dietary Fiber 2g |
|  | Trans Fat 0 g | Sugars 6g |
| Calories from Fat 15 | Cholesterol Omg | Protein 4g |
| Percent Dally Values are based on a 2,000 calorie diet. Your daily values may be highe or lower depending on your calorie needs | $\begin{gathered} \text { Sodium 20mg } \\ \text { \% DV* Vitamin A 4\%. V } \end{gathered}$ | C 0\%. Calcium 6\%. Iron 4\%. |
| Exchanges: $11 / 2$ Starch Carbohydrate Choices: $11 / 2$ |  |  |

Nutrition values calculated using weights of ingredients

## Strawberry Banana Overnight Oats



| Ingredients | Weight | Measure |
| :--- | :---: | :---: |
| Yoplait ${ }^{\oplus}$ ParfaitPro ${ }^{\circledR}$ | 4 lb | 1 pouch |
| Greek Vanilla Yogurt (41167) |  |  |
| Old Fashioned Oats | 2 lb 4 oz | 12 cups |
| Strawberries, fresh, diced | 1 lb | 2 cups |
| Bananas, mashed | 1 lb | 2 cups |
| Milk, 2\% | 1 lb | 2 cups |
| Total | $\mathbf{9 ~ l b ~ 4 ~ o z ~}$ |  |

## Instructions:

Combine yogurt, oats, strawberries, bananas and milk in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

| Nutrition | Amount Per Serving \% DV* | Amount Per Serving |
| :---: | :---: | :---: |
| Facts | Total Fat 1.5 g | Total Carb 21g |
| Serving Size 1-1/2 cup portion | Saturated Fat 0g | Dietary Fiber 2g |
| Calories 120 | Trans Fat Og | Sugars 5g |
| Calories from Fat 15 | Cholesterol 0 mg | Protein 6g |
| - Percent Daily Values are based on a 2,000 calorie diet. Your dally values may be higher or lower depending on your calorie needs | $\begin{aligned} & \text { Sodium 20mg } \\ & \text { \% DV* Vitamin A 0\%. Vitam } \end{aligned}$ | 6\%. Calcium 6\%. Iron 6\%. |
| Exchanges: $1 / 2$ Starch, $1 / 2$ Other Carbohydrate, $1 / 2$ Skim Milk Carbohydrate Choices: 11/2 |  |  |

Nutrition values calculated using weights of ingredients

## Overnight Oats Recipes

## Carrot Cake Overnight Oats



Yield: 50-1/2 cup servings

Ingredients
Yoplait ${ }^{\circledR}$ ParfaitPro ${ }^{\circledR}$
Lowfat Yogurt (16632)
Old Fashioned Oats
Carrot Juice,
Carrots, shredded
Milk 2\%,
Maple Syrup
Total

| Weight | Measure |
| :---: | :---: |
| 4 lb | 1 pouch |

## Instructions:

Combine yogurt, oats, carrot juice, shredded carrots, milk and maple syrup in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

| Nutrition | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
| Facts | Total Fat 2 g | Total Carb 25g |
| Serving Size $1-1 / 2$ cup portion Calories 130 | Saturated Fat 0.5g | Dietary Fiber 2g |
|  | Trans Fat 0 g | Sugars 7g |
| Calories from Fat 15 | Cholesterol Omg | Protein 4g |
|  |  | Calcium 6\%. Ir |
| Exchanges: $1 / 2$ Starch, 1 Other Carbohydrate, $1 / 2$ Skim Milk Carbohydrate Choices: $11 / 2$ |  |  |

Nutrition values calculated using weights of ingredients

## Plain Overnight Oats



Yield: 25-1/2 cup servings
Ingredients
Yoplait ${ }^{\circledR}$ Nonfat Plain
Yogurt (00438)
Old Fashioned Oats
Milk, 2\%
Maple syrup
Total

| Weight | Measure |
| :---: | :---: |
| 2 lb | 4 cups |
|  |  |
| 1 lb 2 oz | 6 cups |
| 8 oz | 1 cup |
| 1 oz | 2 tbsp |
| $\mathbf{3 ~ l b ~ 1 1 ~ o z}$ |  |

## Instructions:

Combine yogurt, oats, milk and maple syrup in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

| Nutrition | Amount Per Serving | Amount Per Serving |
| :---: | :---: | :---: |
| Facts | Total Fat 1.5g | Total Carb 18g |
| Ser | Saturated Fat 0g | Dietary Fiber 2g |
| Calories 110 | Trans Fat 0 g | Sugars 3g |
| Calories from Fat 15 | Cholesterol 0mg | Protein 5g |
| * Percent Daily Values are based on a 2,000 calorie diet. Your daily values may be highe or lower depending on your calone needs | Sodium 30mg \% DV* Vitamin A 0\%. | \%. Calcium 8\%. Iron 4\%. |
| Exchanges: 1/2 Starch, 1/2 Other Carbohydrate Choices: 1 | Carbohydrate, 1/2 Skim N |  |

Nutrition values calculated using weights of ingredients

## Check to see how profitable this can be!

Example: Strawberry Banana Overnight Oats (4 oz suggested serving size)


## Action Station Set-up



