



Create easy and on-trend items using the Yoplait® Bulk Yogurt Manager's Guide

Bring variety to customers with customizable smoothie bowl and overnight oat recipes

Manager's Program Guide

Drive incremental profits in your operation by transforming your salad bar! These yogurt-based smoothie bowl and overnight oats recipes will give your customers the customization and fresh offerings they are looking for across dayparts.



Why will consumers like Smoothie Bowls?



Gives them an option to customize



It's a fresh offering



Instagram-worthy food

Smoothie bowls are usually a little thicker than your typical smoothie and are designed to be eaten with a spoon. Consumers can add some customization to their bowls with the addition of toppings.

Tip: Smoothie bowls may be refrigerated overnight or served frozen if desired.

Step 1 Before setting up action station

- Make sure you have the right bulk yogurt product from Yoplait (see chart below for product numbers) and have ordered the ingredients that you will need to run this station.
- Train staff on what the new concept is going to be and on how to make it successful
- Assign staff to prepare all the various items that will be placed on the salad bar
- Make sure to order the needed disposables (8 oz bowls) for your unit's typical traffic



Why will consumers like Overnight Oats?



Customizable, on-trend item that consumers are seeking



Perfect option for on-the-go breakfast or snack

Overnight Oats are oats that are soaked overnight, often times with either milk or yogurt and mixed in with fruit (fresh or dried), nuts and spices.

Tip: Add approx. 1/2 cup water (or milk or yogurt) as needed if dry.

Step 2 Mise en place

 Following the recipes provided, make sure you prep all ingredients ahead of time
 For overnight oats, make sure you allow enough time for

them to soak (8-12 hours)

- •Set up station according to the planogram (page 7)
- Assign an employee to monitor the station during peak hours to refill ingredients when needed and collect feedback

Product Name	UPC Code	Case Count
Yoplait® ParfaitPro® Yogurt Greek Vanilla Yogurt	70470411675	3/64 oz
Yoplait® ParfaitPro® Lowfat Vanilla Yogurt	70470166322	3/64 oz
Yoplait® Nonfat Plain Yogurt	70470004389	6/32 oz

Smoothie Bowl Recipes

Tropical Smoothie Bowl



Yield: 16 - 6 oz servings

Ingredients	Weight	Measure
Yoplait® ParfaitPro®	4 lb	1 pouch
Greek Vanilla Yogurt (41167)		
Pineapple, diced	1 lb	2 cups
Mango, IQF	1 lb	2 cups
Bananas	10 oz	2 cups
Total	6 lb 10 o	7

Instructions:

Place yogurt, pineapple, mango and bananas in large capacity blender (or prepare in batches).

Blend at high speed until smooth; cover and refrigerate until serving.

Nutrition	Amount Per Serving	Amount Per Serving
Facts	Total Fat 0g	Total Carb 24g
Serving Size 1 - 6 oz portion	Saturated Fat 0g	Dietary Fiber 1g
Calories 140	Trans Fat 0g	Sugars 17g
Calories from Fat 0	Cholesterol Omg	Protein 10g
* Percent Daily Values are based on a 2,000	Sodium 40mg	
	DV* Vitamin A 8%. Vitamin (C 15%. Calcium 10%. Iron 0%

Nutrition values calculated using weights of ingredients

Berry Berry Smoothie Bowl



Yield: 16 - 6 oz servings

Ingredients	Weight Measure
Yoplait® ParfaitPro®	4 lb 1 pouch
Lowfat Vanilla Yogurt (16632)	
Mixed Berries, IQF	1 lb 13 oz 7 ¼ cups
Maple Syrup	5 oz 1/3 cup
Total	6 lb 2 oz

Instructions:

Place yogurt, mixed berries and maple syrup in large capacity blender (or prepare in batches).

Blend at high speed until smooth; cover and refrigerate until serving.

Nutrition	Amount Per Serving	Amount Per Serving		
Facts	Total Fat 1g	Total Carb 31g		
Serving Size 1 - 6 oz portion	Saturated Fat 0.5g	Dietary Fiber 1g		
Calories 150	Trans Fat 0g	Sugars 20g		
Calories from Fat 10	Cholesterol Omg	Protein 3g		
* Percent Daily Values are based on a 2,000	Sodium 60mg			
calorie diet. Your daily values may be higher or lower depending on your calorie needs DV*Vitamin A 10%. Vitamin C 10%. Calcium 10%. Iron 0%.				
Exchanges: 1/2 Fruit, 1 Other Car Carbohydrate Choices: 2	rbohydrate, 1/2 Skim Milk			

Nutrition values calculated using weights of ingredients

Smoothie Bowl Recipes

Green Machine Smoothie Bowl



Yield: 20 - 6 oz servings

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Ingredients	Weight Measure
Yoplait® Nonfat Plain Yogurt (00438)	5 lb 10 cups
Avocados, ripe	1 lb 13 oz 5 cups
Spinach, fresh	6.25 oz 5 cups
Bananas	13 oz 2 ½ cups
Honey	1.3 oz 1/8 cup
Total	8 lb 1.55 oz

Instructions:

Place yogurt, avocados, spinach, bananas and honey in large capacity blender (or prepare in batches).

Blend on high speed until smooth; cover and refrigerate until serving.

Nutrition	Amount Per Serving	Amount Per Serving
Facts	Total Fat 6g	Total Carb 20g
Serving Size 1 - 6 oz portion	Saturated Fat 1g	Dietary Fiber 3g
Calories 170	Trans Fat 0g	Sugars 10g
Calories from Fat 60	Cholesterol Omg	Protein 7g
* Percent Daily Values are based on a 2,000	Sodium 90mg	
calorie diet. Your daily values may be higher or lower depending on your calorie needs	DV* Vitamin A 25%. Vitami	in C 6%. Calcium 20%. Iron 4%.
Exchanges: 1/2 Fruit, 1 Skim Milk Carbohydrate Choices: 1	, 1 Fat	

Nutrition values calculated using weights of ingredients



Most Popular Menu For Smoothies	Menu Penetration	4-Year Trend
Strawberry	76.2%	0%
Banana	63.9%	0%
Mango	57.6%	+16%
Berry	33.1%	+11%
Fruit	30.1%	+2%

Tip: Check out the most popular smoothie flavors on menus!

Check to see how profitable this can be!

Example: Berry Berry Smoothie Bowl (6 oz suggested serving size)



Ingredients	Price
Yoplait® ParfaitPro® Lowfat Vanila 3.2 oz	0.31
Mixed Berries 1.8 oz	0.42
Maple Syrup 0.3 oz	0.06
Profit*	\$1.71

32% **Food Cost**

Overnight Oats Recipes

Apple Overnight Oats



Yield: 50 - 1/2 cup servings

Ingredients	Weight	Measure
Yoplait® ParfaitPro®	4 lb	1 pouch
Lowfat Vanilla Yogurt (16632)		
Old Fashioned Oats	2 lb 4 oz	12 cups
Granny Smith Apples, diced, packed	1 lb 4 oz	4 cups
Milk, 2%	1 lb	2 cups
Total	8 lb 8 oz	

Instructions:

Combine yogurt, oats, apples and milk in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

Nutrition	Amount Per Serving	Amount Per Serving
Facts	Total Fat 2g	Total Carb 22g
Serving Size 1 - ½ cup portion	Saturated Fat 0.5g	Dietary Fiber 2g
Calories 120	Trans Fat 0g	Sugars 6g
Calories from Fat 15	Cholesterol Omg	Protein 4g
* Percent Daily Values are based on a 2,000	Sodium 20mg	
colorio diet. Vour deilu values mou he higher	% DV* Vitamin A 4%. Vitar	nin C 0%. Calcium 6%. Iron 4%
Exchanges: 1 ½ Starch		

Nutrition values calculated using weights of ingredients

Strawberry Banana Overnight Oats



Yield: 50 - 1/2 cup servings

Ingredients	Weight	Measure
Yoplait® ParfaitPro®	4 lb	1 pouch
Greek Vanilla Yogurt (41167)		
Old Fashioned Oats	2 lb 4 oz	12 cups
Strawberries, fresh, diced	1 lb	2 cups
Bananas, mashed	1 lb	2 cups
Milk, 2%	1 lb	2 cups
Total	9 lb 4 oz	:

Instructions:

Combine yogurt, oats, strawberries, bananas and milk in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

Nutrition	Amount Per Serving	% DV* Amount Per Serving	
Facts	Total Fat 1.5g	Total Carb 21g	
Serving Size 1 - ½ cup portion	Saturated Fat Og	Dietary Fiber 2g	
Calories 120	Trans Fat 0g	Sugars 5g	
Calories from Fat 15	Cholesterol Omg	Protein 6g	
* Percent Daily Values are based on a 2,000	Sodium 20mg		
calorie diet. Your daily values may be higher or lower depending on your calorie needs % DV* Vitamin A 0%. Vitamin C 6%. Calcium 6%. Iron 6%			
Exchanges: 1/2 Starch, 1/2 Other Carbohydrate, 1/2 Skim Milk			
Carhohydrate Choices: 1½			

Nutrition values calculated using weights of ingredients

Overnight Oats Recipes

Carrot Cake Overnight Oats



Yield: 50 - 1/2 cup servings

Ingredients	Weight	Measure
Yoplait® ParfaitPro®	4 lb	1 pouch
Lowfat Yogurt (16632)		
Old Fashioned Oats	2 lb 4 oz	12 cups
Carrot Juice,	2 lb	4 cups
Carrots, shredded	1 lb	4 cups
Milk 2%,	1 lb	2 cup
Maple Syrup	4 oz	1/2 cup
Total	10 lb 8 oz	

Instructions:

Combine yogurt, oats, carrot juice, shredded carrots, milk and maple syrup in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

Nutrition	Amount Per Serving	Amount Per Serving
Facts	Total Fat 2g	Total Carb 25g
Serving Size 1 - ½ cup portion	Saturated Fat 0.5g	Dietary Fiber 2g
Calories 130	Trans Fat 0g	Sugars 7g
Calories from Fat 15	Cholesterol Omg	Protein 4g
* Percent Daily Values are based on a 2,000	Sodium 40mg	
calorie diet. Your daily values may be higher or lower depending on your calorie needs	DV* Vitamin A 100%. Vitamin C 0%. Calcium 6%. Iron 6%.	
Exchanges: 1/2 Starch, 1 Other C	arbohydrate, 1/2 Skim Milk	
Carbohydrate Choices: 11/2		

Nutrition values calculated using weights of ingredients

Plain Overnight Oats



Yield: 25 - 1/2 cup servings

Ingredients	Weight	Measure
Yoplait® Nonfat Plain	2 lb	4 cups
Yogurt (00438)		
Old Fashioned Oats	1 lb 2 oz	6 cups
Milk, 2%	8 oz	1 cup
Maple syrup	1 oz	2 tbsp
Total	3 lb 11 o	Z

Instructions:

Combine yogurt, oats, milk and maple syrup in large bowl; stir until well mixed.

Cover and refrigerate at least 8 hours; stir mixture before serving.

Nutrition	Amount Per Serving	Amount Per Serving
Facts	Total Fat 1.5g	Total Carb 18g
Serving Size 1 - ½ cup portion	Saturated Fat 0g	Dietary Fiber 2g
Calories 110	Trans Fat 0g	Sugars 3g
Calories from Fat 15	Cholesterol Omg	Protein 5g
* Percent Daily Values are based on a 2,000	Sodium 30mg	
calorie diet. Your daily values may be higher or lower depending on your calorie needs	% DV* Vitamin A 0%. Vitam	in C 0%. Calcium 8%. Iron 4%.
Exchanges: 1/2 Starch, 1/2 Other Carbohydrate, 1/2 Skim Milk Carbohydrate Choices: 1		

Nutrition values calculated using weights of ingredients

\$1.11

Check to see how profitable this can be!

Example: Strawberry Banana Overnight Oats (4 oz suggested serving size)

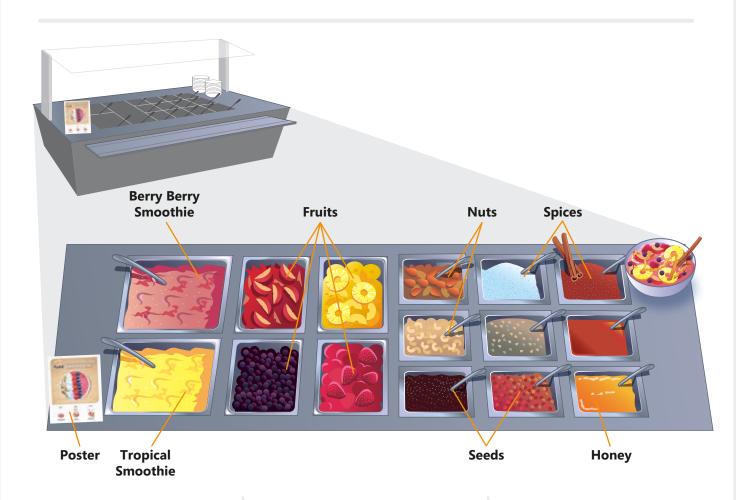
Profit*



Ingredients	Price
Yoplait® ParfaitPro® Greek Vanilla 1.28 oz	0.25
Old Fashioned Oats 0.72 oz	0.13
Fresh Strawberries 0.32 oz	0.06
Bananas 0.32 oz	0.01
Milk, 2% 0.32 oz	0.03

30% Food Cost

Action Station Set-up



Step 1



(Smoothie or Overnight Oats)

Step 2



Top It (Use Fruit and Nuts)

Step 3



Spice It Up! (Sweeten or Season)











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